VALAIS EXPERIENCES.

WINTER 2019/20
SUMMER 2020.

ENGRAVED ON MY HEART.
Valais experiences.

**SKI**

Product 1: Skisafari

Product 2: Skisafari Plus

**MOUNTAINBIKE**

Product 3: NEW – Best of Valais with a guide

Product 4: NEW – Valais Bike

**ROAD CYCLING**

Product 5: Cycling Tour from Sion to the Goms valley

Product 6: Valais Velo Tour – Hidden treasures of the Upper Valais

Product 7: NEW – Road cycling along the World Championship routes

Product 8: Wine trail by bike

**HIKING**

Product 9: Hiking the wine trail

**WINE/GASTRONOMY**

Product 10: Fully – Tracing the origins of the Petite Arvine

Product 11: Chamoson – home of Johannisberg

Product 12: Sion – Wine&Dine Culture Tour

Product 13: Sierre/Salgesch – a journey for the senses

Product 14: Visperterminen – Europe’s highest vineyard
Product 1: Ski Safari.

Destination: Valais

Highlights
Take advantage of Valais’s diversity and discover a new ski area every day! Your accommodation is centrally located and enjoy the exclusive Ski Safari ski pass, giving you access to every ski piste of the Valais.

Services included
- 5 nights in the same hotel with breakfast
- 4 days of skiing within 6 consecutive days (1 day per ski area)
- Access to all ski areas in Valais
- Guest’s choice hotel in the following destinations: Martigny, Sion, Sierre, Val d’Anniviers, Saas-Fee, Grächen, Bürench, Unterbäch, Lötschental, Brig/Simplon, Naters/Belalp and Aletsch Arena

B2B package net prices per person

<table>
<thead>
<tr>
<th>Hotel category</th>
<th>Hotel 2* / Swiss Lodge 2*</th>
<th>Hotel 3* / Swiss Lodge 3*</th>
<th>Hotel 4* / Swiss Lodge 4*</th>
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</thead>
<tbody>
<tr>
<td>1 Adult*</td>
<td>CHF 701.65</td>
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<td>CHF 890.65</td>
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<td>2 Adults*</td>
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<tr>
<td>Children (from 6 to 16 years old)**</td>
<td>CHF 280.00</td>
<td>CHF 303.60</td>
<td>CHF 327.25</td>
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<tr>
<td>Piccolo (under 6 years)**</td>
<td>CHF 0.00</td>
<td>CHF 0.00</td>
<td>CHF 0.00</td>
</tr>
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</table>

°Adult staying in a single room or in a double room with single use, excluding visitor’s tax.
*Price for 2 persons sharing a double room, excluding visitor’s tax.
•Price per child in parents’ room.

More information on: visitvalais.ch/skisafari
For B2B booking inquiries: booking@matterhornregion.ch
Product 2: Ski Safari Plus.

Destination: Valais

Highlights
Product Ski Safari including a car hire and high-quality ski equipment rental.

Services included
- 5 nights in the same hotel with breakfast
- 4 days of skiing within 6 consecutive days (1 day per ski area)
- Access to all ski areas in Valais
- 4x4 car hire with navigation system and equipped for winter driving available from Geneva or Zurich airport
- High quality ski equipment rental (skis, ski poles, boots)
- Guest’s choice hotel in the following destinations: Martigny, Sion, Sierre, Val d’Anniviers, Saas-Fee, Grächen, Bürcchen, Unterbäch, Lötschental, Brig/Simplon, Naters/Belalp and Aletsch Arena

B2B package net prices per person

<table>
<thead>
<tr>
<th>Hotel category</th>
<th>Hotel 2* / Swiss Lodge 2*</th>
<th>Hotel 3* / Swiss Lodge 3*</th>
<th>Hotel 4* / Swiss Lodge 4*</th>
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<tbody>
<tr>
<td>1 Adult*</td>
<td>CHF 1,479.40</td>
<td>CHF 1,573.90</td>
<td>CHF 1,668.40</td>
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<tr>
<td>2 Adults*</td>
<td>CHF 2,129.10</td>
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<td>3 Adults**</td>
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<td>4 Adults***</td>
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<td>Children (from 6 to 16 years old)*</td>
<td>CHF 406.15</td>
<td>CHF 429.75</td>
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<tr>
<td>Piccolo (under 6 years)*</td>
<td>CHF 78.75</td>
<td>CHF 78.75</td>
<td>CHF 78.75</td>
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</tbody>
</table>

*Adult staying in a single room or in a double room with single use, excluding visitor’s tax.
*Price for 2 persons sharing a double room, excluding visitor’s tax.
•Price per child in parents’ room.

More information on: visitvalais.ch/skisafari
For B2B booking inquiries: booking@matterhornregion.ch
Product 3: NEW - Best of Valais with a guide.

Dates: 13.06. – 18.10.2020


Highlights
The best mountain bike destinations in the Valais.
Includes a day with a bike guide (Swiss Cycling certified or equivalent).
Nature, panoramas and trails (the biggest mountains, the most beautiful panoramas, the longest descents).

Services included
- 2 nights in the same hotel with breakfast at the guest’s choice destination
- 1 day by bike or e-bike with a guide

Not included
- Public transport
- Cable cars
- Mountain bike rental

B2B package net prices per person
The listed prices are the lowest per category. Prices vary from destination to destination and according to the number of participants – 4 people maximum per guide. Please ask us for detailed prices per destination.

<table>
<thead>
<tr>
<th>Category</th>
<th>Youth Hostel</th>
<th>Swiss Lodge</th>
<th>Hotel 2*</th>
<th>Hotel 3*</th>
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<tr>
<td>1 Adult*</td>
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<td>CHF 451.50</td>
<td>CHF 441.00</td>
<td>CHF 493.50</td>
<td>CHF 556.50</td>
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<tr>
<td>2 Adults*</td>
<td>CHF 236.25</td>
<td>CHF 267.75</td>
<td>CHF 273.00</td>
<td>CHF 304.50</td>
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<td>3 Adults**</td>
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<td>CHF 253.75</td>
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<td>4 Adults**</td>
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<td>CHF 231.00</td>
<td>CHF 273.00</td>
<td>CHF 609.00</td>
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</table>

*Adult staying in a single room or in a double room with single use, excluding visitor’s tax.
**Per person sharing a double room, excluding visitor’s tax.

More information on: visitvalais.ch/bestofvalaiswithaguide
For B2B booking inquiries: booking@matterhornregion.ch
Product 4: NEW - Valais Bike.

**Dates:** 20.06. – 18.10.2020  
**Destinations:** Leukerbad, Unterbäch, Grächen, Brig

**Highlights**
Multi-stage tour with daily luggage transport  
Top 5 trails in the Upper Valais  
80km of single trails  
Nature and panoramas

**Services included**
- 3 nights with breakfast in mid-range hotels (mostly certified bike hotels)  
- Daily luggage transport  
- Public transport and cable cars  
- Detailed travel documents & GPS files to download

**Stages**
- Stage 1: Leukerbad – Unterbäch  
- Stage 2: Unterbäch – Grächen  
- Stage 3: Grächen – Brig

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>Low Season</th>
<th>High Season</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>20.06. – 03.07. / 28.09. – 18.10.2020</td>
<td>04.07. – 27.09.2020</td>
</tr>
<tr>
<td>Double Room*</td>
<td>CHF 587.15</td>
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<tr>
<td>Single Room°</td>
<td>CHF 692.15</td>
<td>CHF 725.75</td>
</tr>
</tbody>
</table>

*Indicative rate per person sharing a double room, excluding visitor’s tax.  
°Person staying in a single room or in a double room with single use, excluding visitor’s tax.

**More information on:** visitvalais.ch/valaisbike  
**For B2B booking inquiries:** booking@matterhornregion.ch
Product 5: Cycling from Sion to the Goms Valley.

Dates: 30.05. – 11.10.2020
Destinations: Sion, Crans-Montana, Oberwald, Nufenen Pass, Gotthard Pass, Furka Pass, Binntal, Brig, Val d’Anniviers, Veysonnaz

Highlights

Services included
- 7 nights with breakfast (depending on the product, adaptable) in mid-range hotels
- Daily luggage transport
- Carefully prepared itinerary
- Detailed travel documents & GPS files to download

B2B package net prices per person

<table>
<thead>
<tr>
<th>Category</th>
<th>Low Season</th>
<th>High Season</th>
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<tr>
<td></td>
<td>15.06. – 26.06. / 21.09. – 11.10.2020</td>
<td>30.05. – 14.06. / 27.06. – 20.09.2020</td>
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<tr>
<td>Double Room*</td>
<td>CHF 987.00</td>
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<tr>
<td>Single Room*</td>
<td>CHF 1'344.00</td>
<td>CHF 1'422.95</td>
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*Indicative rate per person sharing a double room, excluding visitor’s tax.
°Person staying in a single room or in a double room with single use, excluding visitor’s tax.

More information on: visitvalais.ch/cycling-offers
For B2B booking inquiries: booking@matterhornregion.ch
Product 6: Valais Velo Tour
Hidden Treasures of the Upper Valais.

**Dates:** 30.05. - 11.10.2020
**Destinations:** Leuk, Moosalp, Brig, Grimsel Pass, Oberwald, Binntal

**Highlights**

**Services included**
- 6 nights with breakfast (depending on the product, adaptable) in mid-range hotels
- Daily luggage transport
- Carefully prepared itinerary
- Detailed travel documents & GPS files to download

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>Low Season</th>
<th>High Season</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>15.06. - 26.06. / 21.09. - 11.10.2020</td>
<td>30.05. - 14.06. / 27.06. - 20.09.2020</td>
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<tr>
<td>Double Room*</td>
<td>CHF 709.80</td>
<td>CHF 755.15</td>
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<tr>
<td>Single Room°</td>
<td>CHF 974.40</td>
<td>CHF 1'019.75</td>
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*Indicative rate per person sharing a double room, excluding visitor’s tax.
°Person staying in a single room or in a double room with single use, excluding visitor’s tax.

**More information on:** visitvalais.ch/cycling-offers
**For B2B booking inquiries:** booking@matterhornregion.ch
Product 7: NEW – Cycling along the routes of the Road World Championships.

**Dates:** 13.06 – 18.10.2020 (except from 20-27.09.2020)
**Destination:** Martigny region

**Highlights**
In September 2020, Valais welcomes the UCI Road World Championships. You can cycle the most beautiful routes from Martigny before and after the event. From the vineyards of the Rhône Valley to the legendary Alpine passes, this four-day tour takes you through some magnificent landscapes.

**Services included**
- 3 nights with breakfast
- Detailed travel documents & GPS files to download
- Hotline

Optional: road bike rental

**Stages**
- Stage 1: Martigny - Riddes - Col de la Croix de Coeur - Martigny
- Stage 2: Martigny - Petite Forclaz - Col de la Forclaz - Finhaut - Barrage d’Emosson - Martigny
- Stage 3: Martigny - Col du Sanetsch - Gsteig - Col du Pillon - Aigle - Martigny
- Stage 4: Martigny - Col des Planches - Col du Tronc - Col du Lein - Sapinhaut - Saxon - Martigny

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category without bike rental</th>
<th>Hôtel Campanile 3*</th>
<th>Hôtel Alpes&amp;Rhône 3*</th>
<th>BnB Rêves Gourmands 4*</th>
<th>Hôtel Vatel 4*</th>
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</thead>
<tbody>
<tr>
<td>1 Adult*</td>
<td>CHF 383.25</td>
<td>CHF 383.25</td>
<td>CHF 399.00</td>
<td>CHF 446.25</td>
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<td>2 Adults*</td>
<td>CHF 231.00</td>
<td>CHF 246.75</td>
<td>CHF 262.50</td>
<td>CHF 278.25</td>
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</table>

<table>
<thead>
<tr>
<th>Category with bike rental</th>
<th>Hôtel Campanile 3*</th>
<th>Hôtel Alpes&amp;Rhône 3*</th>
<th>BnB Rêves Gourmands 4*</th>
<th>Hôtel Vatel 4*</th>
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</thead>
<tbody>
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<td>1 Adult*</td>
<td>CHF 719.25</td>
<td>CHF 719.25</td>
<td>CHF 735.00</td>
<td>CHF 782.25</td>
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<td>2 Adults*</td>
<td>CHF 504.00</td>
<td>CHF 519.75</td>
<td>CHF 535.50</td>
<td>CHF 551.25</td>
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</tbody>
</table>

*Adult staying in a single room or in a double room with single use, excluding visitor’s tax.
*Per person sharing a double room, excluding visitor’s tax.

More information on: visitvalais.ch/road-worldchampionships
Product 8: Wine trail by bike.

**Dates:** 04.04. – 17.10.2020  
**Destinations:** Martigny, Sion, Leuk

**Highlights**
Some of Switzerland's best wines ripen on the sunny side of the Rhone Valley. The vineyards line the path on your way east, past the churches and castles of Martigny to the marketplace of Leuk. On the way you can enjoy the breathtaking view of the Valais mountains and a variety of culinary delicacies.

**Services included**
- 2 nights with breakfast in mid-range hotels
- Daily luggage transport
- Wine tasting and city tour in Sion
- Entries to the wine museums in Sierre and Salgesch
- Detailed travel documents & GPS files to download

**Stages**
- Stage 1: Martigny – Sion
- Stage 2: Sion – Leuk

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>Low Season 04.04. - 15.05. / 19.09. - 17.10.2020</th>
<th>High Season 16.05. - 18.09.2020</th>
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<tbody>
<tr>
<td>Double Room*</td>
<td>CHF 385.55</td>
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<tr>
<td>Single Room°</td>
<td>CHF 524.15</td>
<td>CHF 557.75</td>
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</tbody>
</table>

*Indicative rate per person sharing a double room, excluding visitor’s tax.
°Person staying in a single room or in a double room with single use, excluding visitor’s tax.

**More information on:** visitvalais.ch/wine-trail-by-bike
Product 9: Hiking the wine trail.

**Dates:** 04.04. - 17.10.2020  
**Destinations:** Martigny, Saillon, Sion, Leuk

**Highlights**
Fendant, Malvoisie or Heida are just a few of the most famous Valais wines. The grapes of these noble wines ripen in the plain between Martigny and Leuk, through which the Valais Wine Trail leads. Along this trail you will discover inviting wine taverns, the so-called Carnotzets, typical cellars and a few of the steepest vineyards in the world. Not only the grapes that ripen along the trail are unique - the hiking tour itself is also a real pleasure.

**Services included**
- 3 nights with breakfast in mid-range hotels
- Daily luggage transport
- Wine tasting and city tour in Sion
- Entries to the wine museums in Sierre and Salgesch
- Detailed travel documents & GPS files to download

**Stages**
- Stage 1: Martigny – Saillon  
- Stage 2: Saillon – Sion  
- Stage 3: Sion – Sierre  
- Stage 4: Sierre – Leuk

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>Low Season</th>
<th>High Season</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>04.04. – 15.05. / 19.09. – 17.10.2020</td>
<td>16.05. – 18.09.2020</td>
</tr>
<tr>
<td>Double Room*</td>
<td>CHF 528.35</td>
<td>CHF 570.35</td>
</tr>
</tbody>
</table>

*For B2B booking inquiries: booking@matterhornregion.ch*
Product 10: Fully – Tracing the origins of the Petite Arvine.

**Dates:** all year round  
**Destinations:** Fully/Saillon

**Highlights**
Your journey into the world of wine starts at the Fol’terres wine bar and shop, where you’ll get to sample a few Valais wines and matching local products at a guided tasting. You’ll then set out on the educational trail dedicated to wine and vineyard huts that leads to Fully, home of the Petite Arvine grape variety. Once there, lunch will be served in the heart of this wine-growing village. And what better way to relax at the end of a memorable day than in the thermal baths at Saillon.

**Services included for FIT (1 – 9 PAX)**  
- Tasting of wines and regional specialties  
- Lunch in the center of the wine village Fully (menu around wine with dessert, drink included)  
- Bathing at the Saillon thermal baths  
- Travel by postal bus Martigny - Saillon - Martigny

**Services included for GROUPS (10 – 20 PAX)**  
- FIT-services accompanied by a guide

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>FIT</th>
<th>GROUP</th>
</tr>
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<tbody>
<tr>
<td>Adults</td>
<td>CHF 81.10</td>
<td>CHF 105.20</td>
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<tr>
<td><em>Children (from 6 to 16 years old)</em></td>
<td>CHF 43.60</td>
<td>CHF 53.00</td>
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<tr>
<td><em>Piccolo (under 6 years)</em></td>
<td>CHF 35.00</td>
<td>CHF 42.50</td>
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</table>

*Indicative rate per person sharing a double room, excluding visitor’s tax.  
*Person staying in a single room or in a double room with single use, excluding visitor’s tax.

More information on: visitvalais.ch/hiking-the-wine-trail  
For B2B booking inquiries: booking@matterhornregion.ch
Product 11: Chamoson – home of Johannisberg.

Dates: all year round, except Wednesday
Destination: Chamoson

Highlights
The first cultural highlight comes right at the start of the trail: the Romanesque church of Saint-Pierre-de-Clages. You can then enjoy a picnic at the highest point of the educational wine trail, with views out over the Rhône Valley and the impressive vineyards of Chamoson.

A guided tasting and visit to a wine cellar in the home of the Johannisberg varietal (as Sylvaner is known here) add the finishing touch to this exclusive experience.

Services included FIT (1 – 9 PAX)
- Personal presentation of an «aperitif bag»
- Lunch with view over the Rhone valley
- Wine tasting and visit to the winery
- Public bus transport

Services included GROUPS (10 – 20 PAX)
- FIT-services accompanied by a guide

B2B package prices

<table>
<thead>
<tr>
<th>Category</th>
<th>FIT</th>
<th>GROUP</th>
</tr>
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<tbody>
<tr>
<td>Adults</td>
<td>CHF 51.35</td>
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<tr>
<td>Children (from 6 to 16 years old)</td>
<td>CHF 30.50</td>
<td>CHF 35.05</td>
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<tr>
<td>Piccolo (under 6 years)</td>
<td>CHF 21.90</td>
<td>CHF 26.45</td>
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Product 12: Sion - Wine & Dine Culture Tour.

**Dates:** all year round, except Sunday  
**Destination:** Sion

**Highlights**  
The capital of Valais is known for its historic buildings, art and culture. Join a local guide in this impressive setting to discover Valais wine in all its diversity. During tastings at exclusive locations, you’ll gain insights into Sion’s 7,000 years of history.

Following a nutritious lunch in the charming Old Town, you can go and see one of the world’s oldest organs in the Castle of Valère. Or go on a hike along the Bisse de Clavau, which offers unbeatable views of the Rhône Valley.

**Services included for FIT (1 – 9 PAX) and GROUPS (10 – 20 PAX)**
- Discovery tour of Sion and its wines  
- Meal in the old town

**B2B package prices**

<table>
<thead>
<tr>
<th>Category</th>
<th>FIT</th>
<th>GROUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults</td>
<td>CHF 81.00</td>
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<tr>
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<tr>
<td>Piccolo (under 6 years)</td>
<td>CHF 17.35</td>
<td>CHF 17.35</td>
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</tbody>
</table>


Dates: 01.03. – 30.11.2020, except Monday and Tuesday
Destinations: Sierre, Salgesch

Highlights
After a short walk through the quiet city of Sierre you will arrive at the Château de Villa, a historic estate where a choice of Valais wines awaits you for a tasting. You will then get the chance to taste five different types of raclette cheese. After this culinary highlight, it’s time to make your way along the wine trail from Sierre to Salgesch. You can then round off your journey with a visit to the wine museum.

Services included for FIT (1 – 9 PAX)
- Wine tasting and all-you-can-eat raclette lunch followed by a apricot sorbet dessert
- For the children a child menu will be served
- Admission to the Salgesch Wine Museum

Services included for GROUPS (10 – 20 PAX)
- FIT-services accompanied by a guide

B2B package net prices per person

<table>
<thead>
<tr>
<th>Category</th>
<th>FIT</th>
<th>GROUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults</td>
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<tr>
<td>Children (from 6 to 16 years old)</td>
<td>CHF 24.55</td>
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<tr>
<td>Piccolo (under 6 years)</td>
<td>CHF 12.80</td>
<td>CHF 12.80</td>
</tr>
</tbody>
</table>

For B2B booking inquiries: booking@matterhornregion.ch
Product 14: Visperterminen – Europe’s highest vineyard.

**Dates:** 01.05. – 31.10.2020, except Sunday  
**Destination:** Visperterminen

**Highlights**
Head to the start of the educational wine trail via PostBus, then make your way along Valais’s historic dry-stone walls up to the St. Jodern Wine Cellars, learning exciting facts about the local wine culture as you progress through the walk. Once you reach the wine cellar, you’ll get the chance to taste some local wines, including Heida, as well as trying a number of culinary specialities. Once you’ve finished your tasting, the PostBus will take you to Visperterminen. You can round off your day there with lunch and a circular hike along the Bisse de Beitra, enjoying the view of the Bietschhorn and Matterhorn mountains along the way.

**Services included FIT (1 – 9 PAX)**
- Wine tasting in the St. Jodern winery including mountain cheese and rye bread
- Lunch at Restaurant Gebidem: Cordon Bleu “Heidadorf” and 1dl Heida or Pinot Noir
- Public bus transport

**Services included GROUPS (10 – 20 PAX)**
- FIT-services accompanied by a guide

**B2B package net prices per person**

<table>
<thead>
<tr>
<th>Category</th>
<th>FIT</th>
<th>GROUP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adults</td>
<td>CHF 54.90</td>
<td>CHF 86.55</td>
</tr>
<tr>
<td>Children (from 6 to 16 years old)</td>
<td>CHF 31.75</td>
<td>CHF 36.30</td>
</tr>
<tr>
<td>Piccolo (under 6 years)</td>
<td>CHF 23.15</td>
<td>CHF 27.70</td>
</tr>
</tbody>
</table>


For B2B booking inquiries: booking@matterhornregion.ch